



Yubico's white glove service

Simplified global YubiKey distribution at scale



Strong phishing defense secures business acceleration

Global organizations of all sizes are looking for better and more efficient ways to improve cybersecurity while making it easier for users to adopt best practices and enhance productivity. There has been a 71% year-over-year increase in cyberattacks that used stolen or compromised credentials.¹ Therefore the imperative has never been stronger to adopt phishing-resistant MFA in the form of the highest assurance passkeys residing in YubiKeys.

Yubico has helped some of the world's most security conscious organizations establish strong phishing-resistance at scale with turnkey services that accelerate MFA rollouts, and secure business acceleration.

Simplify security and streamline global distribution of YubiKeys

With your globally distributed workforce, you need to get YubiKeys out to users, no matter where they are in the world.

Shipments of YubiKeys outside of North America and the European Union (EU), will need to meet import requirements, which include country-specific requirements for a variety of things including taxes, tariffs, import fees, and other landing costs. An organization can choose to either pay those fees at the time of receiving the shipment of YubiKeys or include that as part of the upfront payment. In order to simplify processes for our customers Yubico and our network of logistics partners can act as the "Importer of record" (IOR) and offer a specialized white glove service where all import fees are processed upfront to ensure a seamless YubiKey delivery experience.

Yubico's white glove service: Key benefits



Bulk shipments of more than one YubiKey to countries in APJ, MEA, LATAM

(non EU and North America countries)



Yubico team will be the IOR and manage the contracts with distribution partners to import products into the desired country



Door-to-door international service to get YubiKeys into the hands of your global workforce as quickly and efficiently as possible



Ensure security is always prioritized as your business evolves and grows globally.



YubiKeys deployed in:

9 of the top 10 global technology companies

4 of the top 10 U.S. banks

5 of the top 10 global retailers

How Yubico's white glove service works

When an organization opts for the white glove service, Yubico and our network of logistics partners will take on the responsibility of acting as the local consignee and IOR in the destination country. In this manner, Yubico becomes responsible for all import compliance both at time of clearance and thereafter (in the event of a customs audit), and accepts all related legal, compliance and financial risks associated with a clearance. The IOR fee is charged based on the risk and complexity of the country into which goods are being shipped, and consists of Customs Brokerage Cost, Clearance Costs, Handling Costs, License Cost and Bank Fees. Any Admin fees included are standard overhead charges for managing all compliance and shipping paperwork and the approval thereof.

Qualifying for Yubico's white glove service

Imports are required when a shipment exceeds the de minimus value², which varies by country. If the need is to ship a single key to a single user in a country, Yubico offers [YubiEnterprise Delivery to many countries](#) in the world. For larger shipments, contact your Yubico sales representative for a quote.

Key factors when considering the white glove service:

- Tax charges vary based on shipment value, license requirements, destination country, etc.
- Quotes are on a per shipment basis.
- Most useful in getting larger, bulk quantities of YubiKeys to countries* currently not supported by [YubiEnterprise Delivery](#) or with limitations (1 key).



¹ IBM Security, X-Force Threat Intelligence Index, (February 2024)

² International trade administration, [Find your de minimis value](#)

“ The white glove service and delivery offered by Yubico is a game changer. It makes getting our YubiKeys around the globe exponentially easier for a very reasonable cost. The Yubico team communicates very well through the process, and we are able to be confident that our hardware will arrive on time as promised.”



Andrew Burnette

Director of Collaboration Services /
Technology, Asurion

Creating global phishing-resistant users—making the internet safer for all

To stop modern cyber threats you must cultivate phishing-resistant users and Yubico's turnkey white glove service helps you to get YubiKeys into the hands of your users more efficiently. YubiKey-based, ironclad authentication moves effortlessly with users regardless of how they work, across platforms, device and business scenarios and keeps an enterprise consistently protected. No matter where you are on your MFA journey, we'll meet you there.

Trusted authentication leader

Yubico is the principal inventor of the FIDO2/WebAuthn and U2F authentication standards adopted by the FIDO alliance and is the first company to produce the U2F security key and a multiprotocol FIDO2/WebAuthn authenticator. YubiKeys are produced in our offices in the USA and Sweden, maintaining security and quality control over the entire manufacturing process.



WATER RESISTANT



CRUSH RESISTANT



MADE IN US & SWEDEN



Contact us: yubi.co/contact